



## World Wildlife Fund, Inc.

Financial Statements,  
Supplemental Material,  
and Independent Auditors' Report  
Years Ended June 30, 2010 and 2009

## World Wildlife Fund, Inc.

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Financial Statements,  
Supplemental Material,  
and Independent Auditors' Report  
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# World Wildlife Fund, Inc.

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## Independent Auditors' Report

To the Board of Directors  
**World Wildlife Fund, Inc.**  
Washington, D.C.

We have audited the accompanying statements of financial position of **World Wildlife Fund, Inc.** as of June 30, 2010 and 2009, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of **World Wildlife Fund, Inc.**'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **World Wildlife Fund, Inc.**'s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **World Wildlife Fund, Inc.** as of June 30, 2010 and 2009 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements of **World Wildlife Fund, Inc.** taken as a whole. The supplemental schedule of functional expenses for the year ended June 30, 2010, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

BDO USA, LLP

November 15, 2010

## Financial Statements

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# World Wildlife Fund, Inc.

## Statements of Financial Position

<i>June 30,</i>	2010	2009
<b>Assets</b>		
<b>Current assets</b>		
Cash and cash equivalents	\$ 18,531,369	\$ 19,731,917
Short-term investments	36,034,740	11,532,831
Accounts receivable	30,135,195	23,115,519
Pledges receivable, net	15,498,041	19,834,056
Prepaid assets	5,438,711	5,556,340
Other current assets	3,318,412	2,281,212
<b>Total current assets</b>	<b>108,956,468</b>	<b>82,051,875</b>
<b>Noncurrent assets</b>		
Long-term investments	163,921,741	182,298,191
Restricted investments	3,147,400	3,147,400
Pledges receivable, net of current, discount and allowance for uncollectible pledges	5,460,739	8,440,899
Long-term trust receivables	25,934,531	16,016,854
Bond issuance costs, net of amortization	1,556,022	1,667,054
Other noncurrent assets	4,091,415	2,679,833
Land, building, and equipment, net	64,450,265	61,714,637
<b>Total noncurrent assets</b>	<b>268,562,113</b>	<b>275,964,868</b>
<b>Total assets</b>	<b>\$ 377,518,581</b>	<b>\$ 358,016,743</b>
<b>Liabilities and Net Assets</b>		
<b>Current liabilities</b>		
Accounts payable and accrued expenses	\$ 14,618,802	\$ 12,134,432
Grants payable	29,221,670	27,175,802
Deferred revenue	4,430,942	3,763,198
Current portion of capital lease	61,499	54,464
Current portion of long-term debt	1,415,000	1,645,000
<b>Total current liabilities</b>	<b>49,747,913</b>	<b>44,772,896</b>
<b>Long-term liabilities</b>		
Long-term capital lease, net of current portion	10,997	72,494
Long-term debt, net of current portion	70,576,268	72,031,748
Other long-term liabilities	6,379,989	6,454,063
Interest rate swap liability	12,670,154	7,333,630
<b>Total long-term liabilities</b>	<b>89,637,408</b>	<b>85,891,935</b>
<b>Total liabilities</b>	<b>139,385,321</b>	<b>130,664,831</b>
<b>Commitments and contingencies</b>		
<b>Net assets</b>		
Unrestricted	124,932,816	121,691,385
Temporarily restricted	80,461,608	74,056,274
Permanently restricted	32,738,836	31,604,253
<b>Total net assets</b>	<b>238,133,260</b>	<b>227,351,912</b>
<b>Total liabilities and net assets</b>	<b>\$ 377,518,581</b>	<b>\$ 358,016,743</b>

*See accompanying summary of accounting policies and notes to financial statements.*

World Wildlife Fund, Inc.

Statements of Activities

<i>Years ended June 30,</i>	Unrestricted	Temporarily Restricted	Permanently Restricted	2010 Total	Unrestricted	Temporarily Restricted	Permanently Restricted	2009 Total
<b>Operating activities</b>								
<b>Revenues</b>								
Contributions	\$ 56,529,530	\$ 34,911,158	\$ -	\$ 91,440,688	\$ 52,430,075	\$ 30,427,638	\$ -	\$ 82,857,713
Government grants and contracts	40,436,468	-	-	40,436,468	33,283,073	-	-	33,283,073
WWF network revenues	13,042,009	-	-	13,042,009	12,403,384	-	-	12,403,384
Other revenues including royalties	3,999,661	660,862	-	4,660,523	4,057,532	4,776,748	-	8,834,280
In-kind contributions	46,816,207	-	-	46,816,207	41,871,435	-	-	41,871,435
Nonoperating income allocated to operations	20,291,105	1,519,170	-	21,810,275	31,420,545	1,570,272	-	32,990,817
<b>Total revenues</b>	<b>181,114,980</b>	<b>37,091,190</b>	<b>-</b>	<b>218,206,170</b>	<b>175,466,044</b>	<b>36,774,658</b>	<b>-</b>	<b>212,240,702</b>
Net assets released from restriction	43,511,322	(43,511,322)	-	-	47,307,612	(47,307,612)	-	-
<b>Net revenues</b>	<b>224,626,302</b>	<b>(6,420,132)</b>	<b>-</b>	<b>218,206,170</b>	<b>222,773,656</b>	<b>(10,532,954)</b>	<b>-</b>	<b>212,240,702</b>
<b>Commercial building operations</b>								
Revenues	4,516,911	-	-	4,516,911	5,227,460	-	-	5,227,460
Expenses	4,983,485	-	-	4,983,485	6,646,298	-	-	6,646,298
Net loss on commercial building operations	(466,574)	-	-	(466,574)	(1,418,838)	-	-	(1,418,838)
<b>Total revenues and support</b>	<b>224,159,728</b>	<b>(6,420,132)</b>	<b>-</b>	<b>217,739,596</b>	<b>221,354,818</b>	<b>(10,532,954)</b>	<b>-</b>	<b>210,821,864</b>
<b>Operating expenses</b>								
Program services								
Conservation field and policy programs	129,238,725	-	-	129,238,725	130,382,293	-	-	130,382,293
Public education	57,531,450	-	-	57,531,450	50,791,932	-	-	50,791,932
<b>Total program services</b>	<b>186,770,175</b>	<b>-</b>	<b>-</b>	<b>186,770,175</b>	<b>181,174,225</b>	<b>-</b>	<b>-</b>	<b>181,174,225</b>
<b>Supporting services expenses</b>								
Finance and administration	9,901,134	-	-	9,901,134	12,924,091	-	-	12,924,091
Fundraising	27,589,160	-	-	27,589,160	27,164,990	-	-	27,164,990
<b>Total supporting services expenses</b>	<b>37,490,294</b>	<b>-</b>	<b>-</b>	<b>37,490,294</b>	<b>40,089,081</b>	<b>-</b>	<b>-</b>	<b>40,089,081</b>
<b>Total expenses</b>	<b>224,260,469</b>	<b>-</b>	<b>-</b>	<b>224,260,469</b>	<b>221,263,306</b>	<b>-</b>	<b>-</b>	<b>221,263,306</b>
<b>Revenues and support (under) over operating expenses</b>	<b>(100,741)</b>	<b>(6,420,132)</b>	<b>-</b>	<b>(6,520,873)</b>	<b>91,512</b>	<b>(10,532,954)</b>	<b>-</b>	<b>(10,441,442)</b>
<b>Nonoperating activities</b>								
Bequests, endowments, and split income gifts	9,010,628	11,436,848	(711,531)	19,735,945	15,408,048	1,512,989	(553,183)	16,367,854
Loss on interest rate swaps	(5,336,524)	-	-	(5,336,524)	(4,503,647)	-	-	(4,503,647)
Income (loss) from investments, net	19,959,173	2,907,788	1,846,114	24,713,075	(30,082,664)	(5,036,847)	(2,087,526)	(37,207,037)
<b>Total nonoperating activities</b>	<b>23,633,277</b>	<b>14,344,636</b>	<b>1,134,583</b>	<b>39,112,496</b>	<b>(19,178,263)</b>	<b>(3,523,858)</b>	<b>(2,640,709)</b>	<b>(25,342,830)</b>
<b>Total allocated to operations</b>	<b>(20,291,105)</b>	<b>(1,519,170)</b>	<b>-</b>	<b>(21,810,275)</b>	<b>(31,420,545)</b>	<b>(1,570,272)</b>	<b>-</b>	<b>(32,990,817)</b>
<b>Change in net assets from nonoperating activities</b>	<b>3,342,172</b>	<b>12,825,466</b>	<b>1,134,583</b>	<b>17,302,221</b>	<b>(50,598,808)</b>	<b>(5,094,130)</b>	<b>(2,640,709)</b>	<b>(58,333,647)</b>
<b>Change in net assets</b>	<b>3,241,431</b>	<b>6,405,334</b>	<b>1,134,583</b>	<b>10,781,348</b>	<b>(50,507,296)</b>	<b>(15,627,084)</b>	<b>(2,640,709)</b>	<b>(68,775,089)</b>
<b>Net assets at beginning of year</b>	<b>121,691,385</b>	<b>74,056,274</b>	<b>31,604,253</b>	<b>227,351,912</b>	<b>172,198,681</b>	<b>89,683,358</b>	<b>34,244,962</b>	<b>296,127,001</b>
<b>Net assets at end of year</b>	<b>\$ 124,932,816</b>	<b>\$ 80,461,608</b>	<b>\$ 32,738,836</b>	<b>\$ 238,133,260</b>	<b>\$ 121,691,385</b>	<b>\$ 74,056,274</b>	<b>\$ 31,604,253</b>	<b>\$ 227,351,912</b>

See accompanying summary of accounting policies and notes to financial statements.

# World Wildlife Fund, Inc.

## Statements of Cash Flows

<i>Years ended June 30,</i>	2010	2009
<b>Cash flows from operating activities</b>		
Change in net assets	\$ 10,781,348	\$ (68,775,089)
<b>Adjustments to reconcile change in net assets to net cash used in operating activities</b>		
Depreciation and amortization	2,802,381	2,747,432
Building improvement write-off	849,239	-
Amortization of bond premium and costs	70,552	840,467
Unrealized and realized (gain) loss on investments	(24,144,720)	39,345,029
Loss on interest rate swaps	5,336,524	4,503,647
Permanently restricted contributions received	(710,806)	(745,559)
Change in provision for uncollectible pledges	(10,000)	(17,684)
Accretion on multi-year pledges	(539,146)	(560,532)
Write-off of uncollectible pledges receivable	-	256,696
Gifts of investments	(4,304,350)	(1,026,041)
<b>Change in assets and liabilities</b>		
Accounts receivable	(7,019,676)	(4,399,972)
Pledges receivable	7,865,321	3,866,575
Prepaid assets	117,629	(1,082,956)
Other current assets	(1,037,200)	142,233
Long-term trust receivables	(9,917,677)	57,283
Other noncurrent assets	(1,411,582)	(278,218)
Accounts payable and accrued expenses	2,429,908	(1,192,294)
Grants payable	2,045,868	1,785,437
Deferred revenue	667,744	674,858
Other long-term liabilities	(74,074)	477,004
<b>Net cash used in operating activities</b>	<b>(16,202,717)</b>	<b>(23,381,684)</b>
<b>Cash flows from investing activities</b>		
Purchases of land, building, and equipment	(6,387,248)	(1,128,870)
Purchases of investments	(60,505,439)	(40,354,790)
Proceeds from sales of investments	82,829,050	62,044,082
<b>Net cash provided by investing activities</b>	<b>15,936,363</b>	<b>20,560,422</b>
<b>Cash flows from financing activities</b>		
Permanently restricted contributions received	710,806	745,559
Retirement of long-term debt	-	(38,400,000)
Proceeds from refinancing of long-term debt	-	35,600,000
Payments on long-term debt	(1,645,000)	(840,000)
Bond issuance costs	-	(306,582)
Payments to terminate interest rate swap liability	-	(1,825,000)
Proceeds from redemption of reserve fund	-	4,135,500
<b>Net cash used in financing activities</b>	<b>(934,194)</b>	<b>(890,523)</b>
<b>Decrease in cash and cash equivalents</b>	<b>(1,200,548)</b>	<b>(3,711,785)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>19,731,917</b>	<b>23,443,702</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ 18,531,369</b>	<b>\$ 19,731,917</b>
<b>Required supplemental disclosures</b>		
<b>Noncash activities</b>		
Cash payments for interest	\$ 3,789,937	\$ 4,190,330

*See accompanying summary of accounting policies and notes to financial statements.*



# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### 1. Summary of Accounting Policies

#### Organization

The mission of World Wildlife Fund, Inc. (WWF), a Delaware nonprofit corporation, is the conservation of nature. Using the best available scientific knowledge and advancing that knowledge where we can, we work to preserve the diversity and abundance of life on earth and the health of ecological systems by:

- Protecting natural areas and wild populations of plants and animals, including endangered species;
- Promoting sustainable approaches to the use of renewable natural resources; and
- Promoting more efficient use of resources and energy and the maximum reduction of pollution.

WWF is committed to reversing the degradation of the planet's natural environment and to building a future in which human needs are met in harmony with nature. WWF recognizes the critical relevance of human numbers, poverty, and consumption patterns to meeting these goals.

WWF is the largest member of an international WWF network with offices in more than 50 countries. The independently incorporated WWF national organizations coordinate their conservation work. WWF-International, a secretariat located near Geneva, Switzerland, provides network services. WWF-US, WWF-International, and the WWF network are not consolidated, due to the lack of control among the entities.

#### Basis of Accounting

The financial statements of WWF have been prepared on the accrual basis of accounting.

#### Recent Accounting Pronouncements

##### Financial Accounting Standards Board (FASB) Codification

The FASB issued Accounting Standards Codification (ASC) Topic 105, *Generally Accepted Accounting Principles*, which became the single source of authoritative nongovernmental U.S. generally accepted accounting principles (GAAP) recognized by FASB. The codification is effective for interim or annual financial periods ending after September 15, 2009. The accompanying financial statements of WWF include references to the codification.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### ASC 820 (Formerly SFAS No. 157, "Fair Value Measurements")

In 2006, the FASB issued Statement of Financial Accounting Standards No. 157 (SFAS 157), *Fair Value Measurements* (now codified as ASC 820-10), which clarifies the definition of fair value for financial reporting, establishes a framework for measuring fair value and expands disclosures regarding fair value measurement. SFAS 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. Effective July 1, 2008, WWF adopted SFAS 157.

There were no financial instruments as of the beginning of such year for which a retrospective application of fair value measurement was required. Accordingly, the effect of adopting the provisions of SFAS 157 is prospective from the beginning of fiscal year 2009.

In 2009, FASB Staff Position 157-4, *Disclosures Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions that are Not Orderly* (FSP), was issued and later codified into ASC 820, which expanded disclosures and required that major categories for debt and equity securities in the fair value hierarchy table be determined on the basis of the nature and risks of investments. This guidance was adopted by WWF for the year ended June 30, 2010.

In September 2009, the FASB issued Accounting Standards Update (ASU) 2009-12, *Fair Value Measurements and Disclosures (Topic 820) - Investment in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent)*. The ASU 2009-12 permits the use of net asset value per share, without further adjustment, to estimate the fair value of investments in investment companies that do not have readily determinable fair values. This guidance also required additional disclosure of the investments within the scope of the ASU. This guidance is effective for periods ending after December 15, 2009. This guidance was adopted by WWF for the year ended June 30, 2010.

### Accounting Pronouncement to be Adopted

#### ASU No. 2010-06, "Fair Value Measurement and Disclosure"

In January 2010, the FASB issued ASU 2010-06, *Fair Value Measurement and Disclosures* (ASU 2010-06), which amends ASC 820, adding new disclosure requirements for Levels 1 and 2. Separate disclosures of purchases, sales, issuances, and settlements relating to Level 3 measurements and clarification of existing fair value disclosures. ASU 2010-06 is effective for periods beginning after December 15, 2009, except for the requirement to provide Level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which will be effective for fiscal years beginning after December 15, 2010. The application of this guidance will only affect disclosures to the financial statements.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### Basis of Presentation

WWF's net assets have been grouped into the following three classes:

- Permanently restricted net assets—Permanently restricted net assets result from contributions and other inflows of assets whose use by WWF is limited by donor-imposed stipulations that they be restricted to investment in perpetuity. The Russell E. Train Education for Nature Fund is a fund where the principal is to be held in perpetuity. WWF has other endowments that were contributed by donors who stipulated the investments be held in perpetuity.
- Temporarily restricted net assets—Temporarily restricted net assets result from contributions and other inflows of assets whose use is limited by donor-imposed restrictions that expire either with the passage of time or the fulfillment of a specific programmatic purpose. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and are reported in the statements of activities as net assets released from restriction. When the restrictions on contributions are met in the same period that the contribution is received, the contribution is reported in the statements of activities as temporarily restricted revenues and as net assets released from restrictions.
- Unrestricted net assets—Unrestricted net assets result from revenues derived from unrestricted contributions, investment income, and other inflows of assets, the benefits of which are not limited by donor-imposed restrictions. Unrestricted Board-designated reserves result primarily from unrestricted bequests received that are designated for use by the Board of Directors.

### Cash and Cash Equivalents

Cash and cash equivalents are considered to be cash and temporary investments with original maturities of three months or less. WWF maintains cash balances with federally insured institutions as well as in accounts located outside the United States. Accounts at federally insured institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000 per bank at June 30, 2010 and 2009. At June 30, 2010 and 2009, WWF held \$17,760,014 and \$18,939,531, respectively, in uninsured funds. WWF has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on its cash and cash equivalents.

### Accounts Receivable

Accounts receivable are stated at their net realizable value. The allowance method is used to determine the uncollectible amounts. The allowance is based on prior years' experience and management's analysis of subsequent collections. If actual collection experience changes, revisions to the allowance may be required.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### Pledges Receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free rates applicable to the years in which the promises are received. Amortization of the discount is recorded as additional contribution revenue. An allowance is made for uncollectible pledges based upon management's judgment and an analysis of the creditworthiness of the donors, past collection experience, and other relevant factors.

### Prepaid Assets

Prepaid assets, which consist of premiums, are stated at the lower of cost or market, with cost based on the first-in, first-out method. Premiums are miscellaneous items that are given to donors and others.

### Investments

The fair value of marketable investments in equity and debt securities (which includes both domestic and foreign issues) and U.S. government obligations are based on the published current market value at June 30, 2010 and 2009. The fair values of WWF's investments in limited partnerships are based on management's valuation of estimates and assumptions from information and representations provided by the respective general partners in the absence of readily ascertainable market values.

Certain limited partnerships and corporate investments have no readily determined market value and are valued at fair value as estimated by the general partners and corporations. Because of the inherent uncertainty of valuation, it is reasonably possible that estimated values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material. In addition, certain investments may also have risk associated with concentrations of investments in one geographic region and in certain industries. The limited partnership's ability to liquidate certain of its investments may be inhibited since the issuers may be privately held or the limited partnership may own a relatively large portion of the issuers' equity securities.

Long-term unrestricted investments represent Board-designated reserves, endowments, charitable gift annuities, and pooled income funds held for long-term investment. Short-term unrestricted investments consist of investments with a maturity date of 12 months or less. Long-term restricted investments represent funds held in trust related to proceeds from bond issuances.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### Financial Instruments and Credit Risk

Financial instruments which potentially subject WWF to a concentration of credit risk consist principally of investments held by creditworthy financial institutions. By policy, these investments are kept within limits designed to prevent risk caused by concentration. Credit risk with respect to pledges receivable is considered limited due to the large WWF donor base. Credit risk with respect to accounts receivable relates to amounts due from the U.S. Government and other entities in the WWF Network and is considered limited due to the large number of other entities.

### Bond Issuance Costs

Costs associated with issuance of the Series A and Series B Bonds have been deferred and are amortized over the terms of the bonds. WWF uses the straight-line method, which approximates the effective interest method.

### Land, Building, and Equipment

Land, building, and equipment are recorded at cost. WWF capitalizes all expenditures for property and equipment over \$5,000. Depreciation for equipment, furniture and software is computed using the straight-line method, with the half-year convention over the estimated useful lives of the assets. Depreciation and amortization for the building, building improvements and tenant improvements is computed using the straight-line method. The estimated useful lives of WWF's assets are as follows:

Office equipment	3 years
Software and applications	3 years
Building and tenant improvements	15 years
Building	40 years

The estimated useful life of office furniture and fixtures is either 5 or 8 years, depending on the expected life of the asset. Tenant improvements estimated useful life is the lesser of the term of the lease or life of the asset.

### Impairment of Long-Lived Assets

WWF reviews asset carrying amounts whenever events or circumstances indicate that such carrying amounts may not be recoverable. When considered impaired, the carrying amount of the asset is reduced, by a charge to the statements of activities, to its current fair value.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### Other Noncurrent Assets

Other noncurrent assets consists of the assets for WWF's 457(b) and international plans recorded at fair market value, leasing commissions and deferred rent receivable. Rent revenue is recorded on the straight line basis.

### Split Income Gifts

WWF has been named as beneficiary in several split income gifts that include charitable gift annuities and remainder trusts. The values of all split income gifts have been determined using discount rates that range from 2.6% to 8.2%, based upon rates approved by the Internal Revenue Service (IRS) as of the date of the gift.

As of June 30, 2010 and 2009, \$10,339,487 and \$10,804,117, respectively, were included as investments in the statements of financial position, and represent split income gifts for which WWF serves as the trustee. These gifts are recorded at the discounted present value of the gifts. WWF recognizes a liability for the portion of the split income gifts that is determined to be payable to beneficiaries under the terms of the agreements where WWF is the trustee. As of June 30, 2010 and 2009, these liabilities totaled \$6,124,019 and \$6,277,390, respectively, and are recorded as other long-term liabilities in the statements of financial position. Income from these gifts is recorded as investment income and changes in the value are included in bequests, endowments, and split income gifts in the accompanying statements of activities.

For split income gifts, for which WWF does not serve as the trustee, WWF included \$9,967,647 and \$(57,284) of gain/(loss) of revenue in bequests, endowments, and split income gifts on the accompanying statements of activities for the years ended June 30, 2010 and 2009, respectively. WWF's beneficial interest in these gifts, which amounted to \$25,934,531 and \$16,016,854 at June 30, 2010 and 2009, respectively, is also recorded at the discounted present value of the gifts and is included in long-term trust receivables in the accompanying statements of financial position.

In addition to these gifts, WWF has been named as the beneficiary in several agreements that are either revocable, or a reasonable valuation cannot be calculated, or allow the donor or beneficiary to change WWF's right to receive the assets. Such agreements are therefore not recorded in the accompanying financial statements.

### Grants Payable

Grants are primarily made to other conservation organizations and are accrued when WWF makes a legally enforceable pledge to the organization. For grants that are for a period of more than one year, the future years' portion is considered conditional based on specific criteria, such as management review and approval against certain milestones and the receipt of future funding by WWF. The conditional portions of multi-year grants for the years ended June 30, 2010 and 2009,

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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are \$7,956,439 and \$11,067,974, respectively, and are not recorded as grants payable in the accompanying financial statements.

### Deferred Revenue

WWF receives funds from the WWF network and other organizations for specific projects performed at headquarters and various WWF field offices. WWF recognizes restricted funds as revenue earned to the extent of qualifying expenses incurred. All restricted funds received from network sources in excess of expenses incurred are included in deferred revenue in the accompanying statements of financial position. Unrestricted revenue received from network sources is recorded as revenue when received. Any unrestricted revenue in excess of expenses incurred is included in unrestricted net assets in the accompanying statements of financial position.

### Revenue Recognition

Contribution revenue is recognized at fair value on the earlier of the receipt of cash or an unconditional promise to give. From time to time, WWF receives promises to give that have certain conditions such as meeting specific milestones or revocable features to the promise to give. Conditional promises to give are recognized when the conditions are substantially met.

Federal grant awards are recognized as revenue earned to the extent of qualifying expenses incurred or as such amounts are accrued.

Total revenue and support for the fiscal years ended June 30, 2010 and 2009 was \$235,041,817 and \$152,488,217, respectively. This amount is calculated based on the total revenues and support from operating activities and the change in net assets from nonoperating activities presented in the statements of activities.

Included in WWF network revenues on the statements of activities for the years ended June 30, 2010 and 2009, are revenues from WWF-Netherlands of \$4,795,480 and \$4,910,326, respectively.

### In-Kind Contributions

Radio and television stations and certain publications have contributed advertising time and space to WWF at no charge. The estimated fair values of the advertisements are based on independent third-party valuations and reported as in-kind contribution revenue and program expense in the period in which the advertisements are run. Certain other in-kind contributions have also been received and recorded at fair-market value in the period in which each contribution was made.

### Non-operating Income Allocated to Operations

Contributions, except for bequests and endowments, are reported as operating increases in the appropriate category of net assets. The Board of Directors has designated that bequests and

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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endowments are not generally available for use in operations; therefore, these contributions are recognized as non-operating activities in the appropriate category of net assets. Investment income, including realized and unrealized gains and losses, in excess of amounts utilized in operations, is accounted for as an increase or decrease in non-operating activities. It is classified as unrestricted unless its use is restricted by explicit donor stipulations or by law.

### Allocation of Joint Costs

FASB ASC 958-720 (formerly American Institute of Certified Public Accountants Statement of Position 98-2), *Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Governmental Entities that Include Fund-Raising*, requires entities to report the costs of all materials and activities that include a fundraising appeal as fundraising costs unless certain specific conditions are met, in which case the joint costs may be allocated between fundraising, program, and general and administrative expenses. WWF evaluates all programs that include fundraising to determine which programs would meet the requirements for allocation of costs.

In fiscal years 2010 and 2009, WWF incurred joint costs of \$32,156,457 and \$33,123,393, respectively, for informational materials and activities that included a fundraising appeal. Of those costs, \$19,518,081 and \$18,882,856 were allocated to fundraising expenses, and \$12,638,376 and \$14,240,537 were allocated to program expense, in fiscal years 2010 and 2009, respectively.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Endowments

In 2008, the FASB issued FASB Staff Position No. 117-1 (FSP No. 117-1), *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds* (now codified as ASC 958-205). FSP No. 117-1 provides guidance on the net asset classification of donor-restricted endowment funds under the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). This FSP also requires enhanced disclosures by all not-for-profit organizations that have endowments (whether donor restricted or not). These disclosure requirements apply regardless of whether the organization is currently subject to UPMIFA, a model act that has not yet been adopted by all states. Effective July 1, 2008, WWF adopted FSP No. 117-1. There were no material adjustments to the financial statements as a result of the adoption of FSP No. 117-1.



# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### *Interpretation of Relevant Law*

The Board of Directors has determined that an enacted version of UPMIFA applies to WWF's endowment funds. When a donor expresses intent clearly in a written gift instrument, WWF follows the donor's instructions. When a donor's intent is not so expressed, WWF shall spend an amount from the fund that is prudent, consistent with the purposes of the fund, relevant economic factors, and the donor's intent that the fund continue in perpetuity. As a result of the determination that an enacted version of UPMIFA applies in accounting for endowment funds WWF follows ASC 958-205.

### *Investment Policy Statement*

As careful stewards of our donors' contributions, and respectful of their intent to support and further WWF's conservation efforts, WWF seeks in managing the investment pool to maximize funding for conservation while prudently managing risk. Careful management of the assets is designed to ensure a total return (income plus capital change) necessary to preserve and enhance (in real dollar terms) the principal of the fund and at the same time, provide a dependable source of support for current operations and programs. The investment pool includes those assets of donor-restricted funds that WWF must hold in perpetuity or for donor-specified period(s) as well as board-designated funds. The primary investment objective of the pool is to attain a net average annual real total return of 5% over rolling ten-year periods. Actual returns in any given period may vary from this amount but should be attainable over a series of ten-year periods.

### **Reclassifications**

Certain amounts from the 2009 financial statements have been reclassified to conform to the 2010 financial statement presentation.

## **2. Accounts Receivable**

WWF had \$30,135,195 and \$23,115,519 recorded in accounts receivable at June 30, 2010 and 2009, respectively. Management believes these amounts to be fully collectible based on historical collection experience and other factors and, therefore, has not recorded an allowance against the receivables as of June 30, 2010 and 2009. Accounts receivable is composed of the following:

	2010	2009
U.S. Government	\$ 14,108,128	\$ 7,724,276
WWF Network	10,495,539	11,376,737
Other	5,531,528	4,014,506
	<b>\$ 30,135,195</b>	<b>\$ 23,115,519</b>

# World Wildlife Fund, Inc.

## Notes to Financial Statements

### 3. Pledges Receivable

Unconditional promises to give consisted of the following at June 30:

	2010	2009
Less than a year	\$ 15,498,041	\$ 19,834,056
One to five years	6,651,000	10,180,306
Subtotal	22,149,041	30,014,362
Less: discount to present value	(467,945)	(1,007,091)
Less: allowance for uncollectible pledges	(722,316)	(732,316)
Subtotal	20,958,780	28,274,955
Less: current portion of pledges receivable	(15,498,041)	(19,834,056)
Non-current portion of pledges receivable	\$ 5,460,739	\$ 8,440,899

The interest rates used to discount the amounts expected to be collected in future years range from 3.66% to 6.09% as of June 30, 2010. During the years ended June 30, 2010 and 2009, WWF determined that \$0 and \$256,696, respectively, of pledges receivable were uncollectible based on collection history and are included as a cost of fundraising on the accompanying statements of activities.

### 4. Investments

Unrestricted investments consisted of the following at June 30:

	2010	2009
Money market funds	\$ 36,034,740	\$ 11,532,831
Partnership investments	98,835,856	115,155,545
Mutual funds	39,694,919	41,962,558
Common collective trusts	8,382,280	8,201,390
Debt securities	16,534,939	16,598,593
U.S. government obligations	973,747	880,105
Subtotal: investments before allowance	200,456,481	194,331,022
Less: allowance for alternative investments	(500,000)	(500,000)
Subtotal	199,956,481	193,831,022
Less: short-term investments	(36,034,740)	(11,532,831)
Long-term investments	\$ 163,921,741	\$ 182,298,191

# World Wildlife Fund, Inc.

## Notes to Financial Statements

Investment activity consisted of the following for the years ended June 30:

	2010	2009
Dividends and interest income	\$ 2,356,844	\$ 4,049,299
Realized and unrealized gains (losses), net	24,144,720	(39,345,029)
Less: investment expenses	(1,788,489)	(1,911,307)
Investment gain (loss)	\$ 24,713,075	\$ (37,207,037)

WWF received donated securities with a fair value of \$4,304,350 and \$1,026,041 during the years ended June 30, 2010 and 2009, respectively, to be used for unrestricted activities.

### 5. Land, Building, and Equipment

Land, building, and equipment consisted of the following at June 30:

	2010	2009
Land	\$ 17,436,974	\$ 17,436,974
Building	45,834,313	45,834,313
Furniture and equipment	13,252,628	8,750,700
Building and tenant improvements	11,845,252	11,840,617
	88,369,167	83,862,604
Less: accumulated depreciation and amortization	(23,918,902)	(22,147,967)
Land, building, and equipment, net	\$ 64,450,265	\$ 61,714,637

WWF has allocated the building operating costs and interest expense between non-commercial and commercial building operations expense based on occupancy percentages. The non-commercial portion of these costs is allocated to program expense and supporting services expense by using the Modified Total Direct Cost (MTDC) method of indirect cost allocation as defined in OMB Circular A-122, *Cost Principles for Non-Profit Organizations*. The MTDC method applies indirect costs using total salaries, benefits, and other expenses (less equipment, vehicles, and other purchases) as the base of distribution and is considered to be in agreement with generally accepted accounting principles.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

Depreciation and amortization expense consisted of the following for the years ended June 30:

	2010	2009
Depreciation, commercial building operations	\$ 912,611	\$ 938,321
Depreciation, all other building and equipment	1,889,770	1,809,111
Amortization of bond premium and issuance costs	70,552	840,467
Total depreciation and amortization	\$ 2,872,933	\$ 3,587,899

The commercial building operations and related capital expenditures, net of non-cash items, used cash flows of \$(3,234,453) and \$(741,543) for fiscal years ended June 30, 2010 and 2009, respectively.

## 6. Long-Term Debt

Long-term debt was as follows at June 30:

	2010	2009
District of Columbia Revenue Bonds, Series 2000A	\$ 36,625,000	\$ 37,505,000
WWF Taxable Variable Rate Bonds, Series 2000B	34,835,000	35,600,000
Subtotal	71,460,000	73,105,000
Unamortized original issue premium	531,268	571,748
Long-term debt	71,991,268	73,676,748
Less: current portion	(1,415,000)	(1,645,000)
Long-term debt, net of current portion	\$ 70,576,268	\$ 72,031,748

On October 3, 2000, WWF entered into a purchase and sale agreement with a third-party seller to acquire the building in which WWF had previously leased its headquarters office space. To finance the building acquisition and additional improvements, WWF issued \$42,010,000 in District of Columbia Revenue Bonds (World Wildlife Fund, Inc. Issue) Series 2000A (Series A) (due July 1, 2030), which are tax-exempt, and \$41,355,000 in World Wildlife Fund, Inc. Taxable Variable Rate Bonds Series 2000B (Series B) (due July 1, 2030) (collectively, the Bonds). Interest on the principal balance of Series A ranges from 4.50% to 6.00% and is due semiannually until maturity of the bonds. Principal payments on the Bonds are due annually and began on July 1, 2003.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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Precipitated by credit rating downgrades of WWF's bond insurer, on November 6, 2008, WWF refinanced the \$35,600,000 outstanding taxable Series B bonds at Libor + 100 basis points, with a direct-pay bank letter of credit to provide credit enhancement. Given WWF's strong credit profile, the bank did not require a fully funded debt service reserve fund. The existing \$4,135,000 reserve fund from the original Series B issue was applied to the issuance costs, swap termination costs, and the balance used to reduce the level of debt required under the refinancing.

The existing \$3,147,400 debt service reserve fund from the Series A issue was left in place, the interest earnings of which are used to offset the interest incurred by the Bonds.

As of June 30, 2010, WWF has three interest-rate swap agreements (the Series B swaps) covering the entire \$34,835,000 total of Series B variable rate bonds to fix rates between 3.52% and 5.87%. The Series B swaps are used to minimize cash flow fluctuations of interest payments caused by the volatility of Libor, which is the index rate upon which interest payments under the Series B Bonds are calculated. The interest on the unpaid principal balance of Series B bonds is due monthly at the variable interest rate until maturity of the bonds and the interest on the Series B swaps is due quarterly. The weighted-average interest rate of the Series B swaps was 4.84% and 4.99% for the fiscal years ended June 30, 2010 and 2009, respectively.

As of June 30, 2010, WWF also has one swap agreement (the Series A swap) which is a forward starting interest rate swap effective on the first call date of the Series A fixed rate bonds in July 2010. This swap effectively hedges approximately one-half of WWF's tax exempt bonds at a rate of 3.934%. In 2010 WWF considered options to modify or refine the Series A financing strategy which included a current refunding through issuance of variable rate bonds. See footnote 14 for actions taken by WWF subsequent to year end.

The swaps are recognized on the statements of financial position at fair value and are recorded as interest rate swap liability. Changes in the fair value of the swaps are recorded in loss on interest rate swaps in the statements of activities. During the years ended June 30, 2010 and 2009, WWF recorded \$(5,336,524) and \$(4,503,647) in fair-market value adjustments to the liability of the swaps as of June 30, 2010 and 2009, respectively. In 2009, WWF incurred \$1,825,000 in payments to a third party and terminated two of its interest rate swaps. Cumulative losses on the swaps from inception totaled \$12,670,154 as of June 30, 2010.

WWF incurred total interest expense on the bonds of \$3,802,458 and \$4,344,010 for the years ended June 30, 2010 and 2009, respectively. Series B interest expense for the years ended June 30, 2010 and 2009, was \$1,589,025 and \$2,097,932, respectively, and is included in the building operations expense. Series A interest expense for the years ended June 30, 2010 and 2009, was \$2,213,433 and \$2,246,078, respectively, and has been allocated among WWF expenses based on the percentage of direct costs on the accompanying statements of activities. WWF is subject to liquidity and debt services coverage ratio requirements and certain restrictions and limitations with respect to the incurrence of indebtedness, consolidation, and merger and transfer of assets. As of June 30, 2010 and 2009, WWF was in compliance with these covenants.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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Maturities of debt, as described above considering the effect of the refinancing subsequent to year end as discussed in Note 15, are as follows:

As of June 30, 2010,

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2011	\$ 4,100,000
2012	1,915,000
2013	1,967,500
2014	2,025,000
2015	2,077,500
Thereafter	59,375,000
	<hr/> 71,460,000
Plus unamortized original issue premium	531,268
	<hr/> \$ 71,991,268

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## 7. Commitments and Contingencies

### Litigation

In the course of business, WWF is from time to time a party to various claims and lawsuits. As of June 30, 2010, WWF was involved in one specific claim for which an unfavorable outcome is possible but an estimate of loss cannot be made. As such, no accrual has been recorded in the accompanying financial statements. If, and when, an unfavorable outcome is probable and a reasonable estimate can be made, WWF will accrue a loss in the financial statements.

### Commitments

Certain alternative investments, which include private equity investments, have rolling lockups ranging from one to three years. WWF is obligated under certain limited partnership agreements to fund certain partnership investments periodically up to a specified level. At June 30, 2010, WWF had unfunded commitments of \$8,253,857. Such commitments are generally called over periods of up to seven years and contain fixed expiration dates or other termination clauses.

### Operating Leases

WWF leases field office facilities under operating leases that expire on various dates through February 2012. It is expected that WWF will renew leases as necessary in the normal course of its activities. During the years ended June 30, 2010 and 2009, WWF recorded \$683,870 and \$590,200, respectively, in rental expense.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

The following is a schedule of the future minimum lease payments as of June 30, 2010:

2011	\$	648,443
2012		14,519
Total minimum lease payments		\$ 662,962

### Capital Leases

WWF leases equipment under two separate capital leases expiring in the year 2012. The asset and liability under the capital leases is recorded at the lower of the present value of the minimum lease payments or the fair value of the assets. The assets are amortized over the lower of their related lease term or their estimated productive lives.

Amortization of the assets under the capital leases is included in depreciation and amortization expense for the years ended June 30, 2010 and 2009. Following is a summary of the property held under capital leases as of June 30, 2010:

Furniture and equipment	\$	209,116
Less: allowance for amortization		(130,698)
Furniture and equipment, net		\$ 78,418

Future minimum lease payments for capital leases in the aggregate as of June 30, 2010:

2011	\$	66,984
2012		11,164
Total future minimum lease payments		78,148
Less: amounts representing interest at 12.21%		5,652
Present value of future minimum lease payments		72,496
Less: current maturities		(61,499)
Long-term portion		\$ 10,997

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### Tenant Income

As part of the building acquisition, WWF assumed existing tenant lease agreements and has entered into new lease agreements with additional tenants. The minimum future lease rental income is as follows:

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2011	\$ 5,587,685
2012	6,059,605
2013	6,116,724
2014	6,123,379
2015	6,181,409
Thereafter	20,858,059

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Total	\$ 50,926,861
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Additionally, WWF has letters of credit from several banks, which list the tenants as the applicants and WWF as the beneficiary. Letters of credit in favor of WWF as of June 30, 2010 and 2009 were \$1,194,807 and \$787,439, respectively. At June 30, 2010 and 2009, no amounts had been drawn against the letters of credit.

### Federal and State Programs

Amounts received and expended by WWF under various federal and state programs are subject to audit by government agencies. Management believes that adjustments, if any, which might result from such audits would not have a material impact on the financial position of WWF.

### Indirect Cost Reimbursement

The reimbursement of indirect costs reflected in the accompanying financial statements as federal grants revenue is subject to final approval by federal grantors and could be adjusted upon the results of these reviews. Management believes that the results of any such adjustment will not be material to WWF's financial position or change in net assets.

## 8. Employee Benefits

WWF has a tax-deferred defined contribution plan under Section 403(b) of the Internal Revenue Code (IRC) for its employees. Additionally, WWF has a non-qualified defined contribution plan for its international employees. WWF's contributions under both plans are based on years of service and range from 3% to 9% of an eligible employee's annual salary. The expenses recorded by WWF for these plans were \$2,327,335 and \$2,156,363 for the years ended June 30, 2010 and 2009, respectively. During fiscal year 2010, WWF elected to terminate the international plan. WWF is working with tax and legal counsel in each country to either close the accounts and distribute the current balances to employees, or transfer the fund to a locally administered retirement account plan.



# World Wildlife Fund, Inc.

## Notes to Financial Statements

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The assets for the international plan are included in other current assets and the liabilities are included in accounts payable and accrued expenses as presented in the statements of financial position.

In fiscal year 2006, WWF changed the funding arrangements for its non-qualified defined contribution plan for its international employees. As a result, assets associated with this plan have become assets of WWF. The assets and liabilities associated with this plan as of June 30, 2010 and 2009 were \$1,755,568 and \$1,416,060, respectively.

In fiscal year 2003, WWF adopted a Deferred Compensation Plan (the Plan) in accordance with Section 457(b) of the IRC. The purpose of the Plan is to offer certain eligible employees of WWF the opportunity to defer specified amounts of compensation on a pretax basis. The assets and liabilities associated with the Plan were \$255,970 and \$176,673 for the years ended June 30, 2010 and 2009, respectively.

The assets for the 457(b) plan are included in other noncurrent assets and the liabilities are included in other long-term liabilities as presented in the statements of financial position.

During fiscal year 2004, WWF implemented a self-funded health insurance benefit plan under guidelines issued by the U.S. Department of Labor in accordance with the Employee Retirement Income Security Act (ERISA). Under this plan, WWF pays employee health insurance claims directly rather than using a third-party administrative service. To limit potential risk and exposure to higher than estimated claims, WWF has also purchased stop-loss insurance protecting WWF from claims over \$50,000 for individual employees and 125% of the actuarially determined yearly cost for the aggregated claims. The anticipated claims incurred but not reported were \$26,520 and \$126,000 as of June 30, 2010 and 2009, respectively, and are included in accounts payable and accrued expenses in the accompanying statements of financial position.

### 9. Income Taxes

WWF has received a determination letter from the IRS that grants an exemption from income taxes under Section 501(c)(3) of the IRC except for any income that may be a result of unrelated business transactions. Additionally, the IRS has classified WWF as an organization other than a private foundation.

WWF adopted the provisions of FASB Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes* (now codified as ASC 740-10), on July 1, 2007. Under FIN 48, an organization must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more-likely-than-not that the position will be sustained. The implementation of FIN 48 had no impact on the WWF's financial statements. WWF does not believe there are any material uncertain tax positions and accordingly it will not recognize any liability for unrecognized tax benefits. WWF has filed for and received income tax exemptions in the jurisdictions where it is

# World Wildlife Fund, Inc.

## Notes to Financial Statements

required to do so. Additionally, WWF has filed Internal Revenue Service Form 990 and Form 990-T tax returns as required and all other applicable returns in those jurisdictions where it is required. WWF believes that it is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2007. No interest or penalties were accrued as of July 1, 2007 as a result of the adoption of FIN 48. For the year ended June 30, 2010, there were no interest or penalties recorded or included in the statements of activities.

### 10. Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted for the following purposes:

	2010	2009
Purpose restricted		
Conservation and other programs	\$ 29,145,626	\$ 29,574,368
Time restricted	22,662,252	24,394,247
Purpose and time restricted	28,653,730	20,087,659
	<b>\$ 80,461,608</b>	<b>\$ 74,056,274</b>

### 11. Permanently Restricted Net Assets

Permanently restricted net assets are restricted to investment in perpetuity, the income from which is expendable to support the following at:

<i>June 30,</i>	2010	2009
U.S. and developed countries	\$ 301,618	\$ 301,618
International programs	18,874,475	19,009,057
General	8,590,004	7,743,153
Other programs	4,972,739	4,550,425
	<b>\$ 32,738,836</b>	<b>\$ 31,604,253</b>

During the year ended June 30, 2010, certain transfers were made between unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

### 12. Endowment Net Asset Classifications

#### Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires WWF to retain as a fund of perpetual duration. In accordance with generally accepted accounting principles (GAAP),

# World Wildlife Fund, Inc.

## Notes to Financial Statements

deficiencies of this nature that are reported in unrestricted net assets total \$0 and \$103,420 as of June 30, 2010 and 2009, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after the investment of new permanently restricted contributions and continued appropriation for certain programs that were deemed prudent by the Board of Directors.

### Spending Policy and How the Investment Objectives Relate to Spending Policy

The Board-approved spending policy for fiscal year 2010 and 2009 was 75% of the trailing three-year average of available bequests, 5% of the trailing three-year average of Board-designated reserves, payout on endowments as directed by donors, other payouts approved by the Board of Directors, and payout balances available from prior years. In establishing this policy, WWF considered the long-term expected return of the investment portfolio and it is consistent with WWF's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return. The amounts authorized under this policy are reported as non-operating income on the accompanying statements of activities. Non-operating income allocated to operations for the years ended June 30, 2010 and 2009 was \$21,810,275 and \$32,990,817, respectively.

Changes in endowment net assets for the years ended June 30 are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	2010 Totals
Endowment net assets, beginning of year	\$ 127,265,654	\$ 7,556,120	\$ 31,604,253	\$166,426,027
Investment return				
Investment income	415,138	39,060	81,405	535,603
Net appreciation, realized	4,687,951	436,091	933,843	6,057,885
Net appreciation, unrealized	10,203,354	2,432,638	830,865	13,466,857
Total investment return	15,306,443	2,907,789	1,846,113	20,060,345
Contributions	8,554,227	-	710,806	9,265,033
Appropriation of assets for expenditure	(21,337,228)	(1,250,000)	(1,318,916)	(23,906,144)
Other changes				
Underwater adjustment	103,420	-	(103,420)	-
Endowment net assets, end of year	\$ 129,892,516	\$ 9,213,909	\$ 32,738,836	\$171,845,261

# World Wildlife Fund, Inc.

## Notes to Financial Statements

Changes in endowment net assets for the years ended June 30 (continued):

	Unrestricted	Temporarily Restricted	Permanently Restricted	2009 Totals
Endowment net assets, beginning of year	\$ 159,857,324	\$ 13,842,967	\$34,244,962	\$ 207,945,253
Investment return				
Investment income	1,416,145	(942,764)	276,071	749,452
Net depreciation, realized	(3,318,217)	(193,870)	(637,575)	(4,149,662)
Net depreciation, unrealized	(22,361,601)	(3,900,213)	(1,726,023)	(27,987,837)
Total investment return	(24,263,673)	(5,036,847)	(2,087,527)	(31,388,047)
Contributions	15,701,117	-	745,559	16,446,676
Appropriation of assets for expenditure	(23,925,694)	(1,250,000)	(1,402,161)	(26,577,855)
Other changes				
Underwater adjustment	(103,420)	-	103,420	-
Endowment net assets, end of year	\$ 127,265,654	\$ 7,556,120	\$31,604,253	\$ 166,426,027

The distribution of endowment net assets between donor restricted and board designated for the years ended June 30 are as follows:

	Unrestricted	Temporarily Restricted	Permanently Restricted	2010 Totals
Donor restricted	\$ 11,093,828	\$9,213,909	\$32,738,836	\$ 53,046,573
Board designated	118,798,688	-	-	118,798,688
Total endowment net assets	\$129,892,516	\$9,213,909	\$32,738,836	\$171,845,261

	Unrestricted	Temporarily Restricted	Permanently Restricted	2009 Totals
Donor restricted	\$ 16,880,379	\$ 7,556,120	\$31,604,253	\$ 56,040,752
Board designated	110,385,275	-	-	110,385,275
Total endowment net assets	\$ 127,265,654	\$ 7,556,120	\$31,604,253	\$166,426,027

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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### 13. Fair Value of Financial Instruments

ASC 820-10 establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring inputs that are most observable be used when available. Observable inputs are inputs that market participants operating within the same marketplace as WWF would use in pricing WWF's asset or liability based on independently derived and observable market data. Unobservable inputs are inputs that cannot be sourced from a broad active market in which assets or liabilities identical or similar to those of WWF are traded. The input hierarchy is broken down into three levels based on the degree to which the exit price is independently observable or determinable as follows:

Level 1 - Valuation based on quoted market prices in active markets for identical assets or liabilities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment. Examples include equity securities and publicly traded mutual funds that are actively traded on a major exchange or over-the-counter market.

Level 2 - Valuation based on quoted market prices of investments that are not actively traded or for which certain significant inputs are not observable, either directly or indirectly, such as municipal bonds. The fair value of municipal bonds is estimated using recently executed transactions, bid/asked prices and pricing models that factor in, where applicable, interest rates, bond spreads and volatility.

Level 3 - Valuation based on inputs that are unobservable and reflect management's best estimate of what market participants would use as fair value. Examples include limited partnerships and private equity investments.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments:

**Mutual funds:** WWF's holdings in publicly traded mutual funds consist principally of debt and equity securities carried at their aggregate market value that is determined by quoted market prices. Each of these investments can be liquidated daily. Valuation is based on Level 1 inputs within the hierarchy used in measuring fair value.

**Common collective trusts:** Common collective trusts are non-registered pooled investment funds. The fair values of the investments have been estimated using the net asset value per share of the fund. Common collective trust fund shares may be redeemed at net asset value on a daily or monthly basis, depending on the fund.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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***Long-term trust receivables:*** Long-term trust receivables consist of charitable remainder trust receivables. The fair value of trust receivables is based on the present value of future expected earnings. Given the fact that these long-term receivables do not have quoted market prices and are not actively traded, their valuation is based on Level 3 inputs within the hierarchy used in measuring fair value.

***Partnership investments:*** Partnership investments consist of alternative investments made in limited partnerships, offshore limited liability companies and private equity concerns, all of which are valued based on Level 3 inputs within the investment hierarchy used in measuring fair value. Given the absence of market quotations, the fair value is estimated using information provided to WWF by the investment managers or general partners. The values are based on estimates that require varying degrees of judgment and, for fund of funds investments, are primarily based on financial data supplied by the investment managers of the underlying funds. Individual investment holdings within the alternative investments may include investments in both nonmarketable and market-traded securities. Nonmarketable securities may include equity in private companies, real estate, thinly traded securities, and other investment vehicles. The investments may indirectly expose WWF to the effects of securities lending, short sales of securities, and trading in futures and forward contracts, options, swap contracts, and other derivative products. While these financial instruments contain varying degrees of risk, WWF's exposure with respect to each such investment is limited to its carrying amount (fair value as described above) in each investment. The financial statements of the investees are audited annually by nationally recognized firms of independent auditors. WWF does not directly invest in the underlying securities of the investment funds and due to restrictions on transferability and timing of withdrawals from the limited partnerships, the amounts ultimately realized upon liquidation could differ from reported values that are based on current conditions.

***Interest rate swap liability:*** The estimate of fair value of the interest rate swap liability at year end approximates its carrying amount, which represents the amount WWF would pay to exit the swap agreement taking into account current interest rates. Given that the swaps do not have quoted market prices and are not actively traded, their valuation is based on Level 3 inputs within the hierarchy used in measuring fair value.

# World Wildlife Fund, Inc.

## Notes to Financial Statements

Financial assets and liabilities carried at fair value measured on a recurring basis as of June 30, 2010 are as follows:

	Level 1	Level 2	Level 3	Totals
<b>Investments</b>				
Money market funds	\$ 36,034,740	\$ -	\$ -	\$ 36,034,740
Partnership investments:				
Fixed income	-	-	15,394,934	15,394,934
Equity & other	-	-	20,278,673	20,278,673
International	-	-	30,675,930	30,675,930
Specialty	-	-	23,754,325	23,754,325
Other tangible assets	-	-	8,731,994	8,731,994
Mutual funds:				
Large Cap	21,590,798	-	-	21,590,798
Small & mid Cap	1,844,144	-	-	1,844,144
International	10,135,402	-	-	10,135,402
Specialty	6,124,575	-	-	6,124,575
Common collective trusts:				
Fixed income	-	3,478,935	-	3,478,935
Large Cap	-	2,482,108	-	2,482,108
Small & mid Cap	-	811,307	-	811,307
International	-	1,396,545	-	1,396,545
Specialty	-	213,385	-	213,385
Debt securities	16,534,939	-	-	16,534,939
U.S. Government securities	973,747	-	-	973,747
<b>Total investments</b>	<b>93,238,345</b>	<b>8,382,280</b>	<b>98,835,856</b>	<b>200,456,481</b>
<b>Restricted investments</b>	<b>3,147,400</b>	<b>-</b>	<b>-</b>	<b>3,147,400</b>
<b>Long-term trust receivables</b>				
Cash & money market	-	-	1,055,019	1,055,019
Mutual funds	-	-	50,891	50,891
Equity & other	-	-	490,696	490,696
Large-Cap	-	-	1,047,154	1,047,154
Mid-Cap	-	-	57,315	57,315
Small-Cap	-	-	21,850	21,850
International	-	-	9,884,695	9,884,695
Fixed income	-	-	1,393,954	1,393,954
Bonds & notes	-	-	116,738	116,738
Specialty	-	-	1,686,533	1,686,533
Other tangible assets	-	-	10,129,686	10,129,686
<b>Total long-term trust receivables</b>	<b>-</b>	<b>-</b>	<b>25,934,531</b>	<b>25,934,531</b>
<b>Total assets, at fair value</b>	<b>\$ 96,385,745</b>	<b>\$ 8,382,280</b>	<b>\$124,770,387</b>	<b>\$229,538,412</b>
<b>Interest rate swap liability</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$(12,670,154)</b>	<b>\$(12,670,154)</b>

# World Wildlife Fund, Inc.

## Notes to Financial Statements

Financial assets and liabilities carried at fair value measured on a recurring basis as of June 30, 2009 are as follows:

	Level 1	Level 2	Level 3	Totals
<b>Investments</b>				
Money market funds	\$ 11,532,831	\$ -	\$ -	\$ 11,532,831
Partnership investments:				
Fixed income	-	-	15,988,002	15,988,002
Equity & other	-	-	27,408,290	27,408,290
International	-	-	27,849,231	27,849,231
Specialty	-	-	33,917,681	33,917,681
Other tangible assets	-	-	9,992,341	9,992,341
Mutual funds:				
Large Cap	25,192,957	-	-	25,192,957
Small & mid Cap	1,998,886	-	-	1,998,886
International	8,963,678	-	-	8,963,678
Specialty	5,807,037	-	-	5,807,037
Common collective trusts:				
Fixed income	-	2,512,167	-	2,512,167
Large Cap	-	2,684,263	-	2,684,263
Small & mid Cap	-	925,373	-	925,373
International	-	1,665,850	-	1,665,850
Specialty	-	413,737	-	413,737
Debt securities	16,598,593	-	-	16,598,593
U.S. Government securities	880,105	-	-	880,105
<b>Total investments</b>	<b>70,974,087</b>	<b>8,201,390</b>	<b>115,155,545</b>	<b>194,331,022</b>
<b>Restricted investments</b>	<b>3,147,400</b>	<b>-</b>	<b>-</b>	<b>3,147,400</b>
<b>Long-term trust receivables</b>				
Cash & money market	-	-	983,526	983,526
Mutual funds	-	-	27,525	27,525
Equity & other	-	-	8,848	8,848
Large-Cap	-	-	727,699	727,699
Mid-Cap	-	-	18,466	18,466
Small-Cap	-	-	7,584	7,584
International	-	-	9,175,150	9,175,150
Fixed income	-	-	958,753	958,753
Specialty	-	-	1,515,383	1,515,383
Other tangible assets	-	-	2,593,920	2,593,920
<b>Total long-term trust receivables</b>	<b>-</b>	<b>-</b>	<b>16,016,854</b>	<b>16,016,854</b>
<b>Total assets at fair value</b>	<b>\$ 74,121,487</b>	<b>\$ 8,201,390</b>	<b>\$ 131,172,399</b>	<b>\$ 213,495,276</b>
<b>Interest rate swap liability</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (7,333,630)</b>	<b>\$ (7,333,630)</b>



# World Wildlife Fund, Inc.

## Notes to Financial Statements

The following table presents WWF's activity for assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as defined in ASC 820 for the years ended June 30:

	2010	2009
<b>Beginning balance</b>	<b>\$ 131,172,399</b>	<b>\$ 147,976,451</b>
Total gains or losses (realized/unrealized) included in changes in net assets	27,547,349	(26,842,239)
Purchases, issuances, and settlements	(33,949,361)	10,038,187
Transfers in and/or out of Level 3	-	-
<b>Ending balance</b>	<b>\$ 124,770,387</b>	<b>\$ 131,172,399</b>

The following table presents WWF's activity for liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) as defined in ASC 820 for the years ended June 30:

	2010	2009
<b>Beginning balance</b>	<b>\$ (7,333,630)</b>	<b>\$ (4,654,983)</b>
Total gains or losses (realized/unrealized) included in changes in net assets	(5,336,524)	(4,503,647)
Purchases, issuances, and settlements	-	1,825,000
Transfers in and/or out of Level 3	-	-
<b>Ending balance</b>	<b>\$ (12,670,154)</b>	<b>\$ (7,333,630)</b>

The estimated fair values of WWF's financial instruments that are not measured at fair value on a recurring basis as of the years ended June 30 are as follows:

### 2010

	Carrying Amount	Fair Value
Pledges receivable	\$ 20,958,780	\$ 21,894,669
Long-term debt	\$ 71,991,268	\$ 72,348,268
Other long-term liabilities	\$ 6,379,989	\$ 6,805,336

### 2009

	Carrying Amount	Fair Value
Pledges receivable	\$ 28,274,955	\$ 30,273,029
Long-term debt	\$ 73,676,748	\$ 79,048,000
Other long-term liabilities	\$ 6,454,063	\$ 7,200,339

# World Wildlife Fund, Inc.

## Notes to Financial Statements

The carrying amount is the amount at which the financial instrument is recorded on the books of WWF. The fair value is the estimated amount at which the financial instrument could be exchanged in a current transaction between willing parties.

*Pledges receivable:* Fair value is estimated based on the present value of pledges receivable using estimated future payments and current IRS discount rates.

*Long-term debt:* Fair value is estimated based on the quoted market prices for the same or similar issues or on the current rates offered to WWF for debt of the same remaining maturities.

*Other long-term liabilities:* Fair value is estimated based on the present value of outstanding liabilities using current IRS discount rates.

### 14. Net Asset Value (NAV) Per Share

In accordance with ASU 2009-12, *Fair Value Measurements and Disclosures (Topic 820)* - *Investment in Certain Entities that Calculate Net Asset Value per Share (or Its Equivalent)*, WWF expanded disclosures to include the category, fair value, redemption frequency, and redemption notice period for those assets whose fair value is estimated using the net asset value per share or its equivalent for which fair value is not readily determinable, as of June 30, 2010. For WWF, such assets include the partnership investments.

The following table sets forth a summary of WWF's investments with a reported NAV as of June 30, 2010:

Investment Type	Fair Value	Unfunded Commitments	Redemption Frequency	Notice Period (Days)
Fund partnerships - equity	\$ 3,808,326	\$ -	Annually	60
Fund partnerships - equity	2,514,400	-	Every 36 months	124
Fund partnerships - equity	3,222,604	-	Every 36 months	90
Fund partnerships - equity	3,820,623	6,117,194	No immediate liquidity*	n/a
Fund partnerships - equity	3,160,071	-	Semi-annually	45
Fund partnerships - fixed income	5,831,668	-	Every 24 months	90
Fund partnerships - fixed income	9,563,266	-	Quarterly	60
Fund partnerships - international	8,968,101	-	Monthly	6
Fund partnerships - international	14,204,045	93,518	No immediate liquidity*	n/a
Fund partnerships - international	7,503,784	-	Quarterly	30
Fund partnerships - specialty	5,086,114	-	Annually	45
Fund partnerships - specialty	10,477,222	-	Annually	60
Fund partnerships - specialty	3,797,515	-	Every 36 months	91
Fund partnerships - specialty	4,393,474	240,600	No immediate liquidity*	n/a
Fund partnerships - tangible assets	8,731,994	1,802,545	No immediate liquidity*	n/a
Mutual Funds - equity & other	3,752,649	-	Daily	1
	<b>\$ 98,835,856</b>	<b>\$ 8,253,857</b>		

# World Wildlife Fund, Inc.

## Notes to Financial Statements

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*\*Non-marketable alternative assets (NMAA), or alternative investments, included above have varying withdrawal restrictions. The typical NMAA fund cycle provides for an initial investment period of 1-5 years, a growth management phase of 2-7 years, and realization/distribution of investment returns over years 7-10.*

### 15. Subsequent Events

WWF evaluated subsequent events through November 15, 2010 which is the date the financial statements were available to be issued. No subsequent events were noted that required adjustment to the financial statements.

During fiscal year 2010 the Executive Committee approved a recommendation by the Investment Committee to refinance the \$36,625,000 outstanding tax-exempt Series-A bonds previously issued by WWF in association with the purchase of the headquarters office building in Washington, DC, as variable rate debt, utilizing the existing forward starting swaps (see footnote 6) to synthetically fix the interest rate.

On July 2, 2010, WWF closed on the refinancing of \$33,015,000 in tax-exempt variable-rate bonds through the District of Columbia, with a direct-pay bank letter of credit to provide credit enhancement. Given WWF's continued strong credit profile, the bank did not require a debt service reserve fund. The existing \$3,147,400 reserve fund from the original Series-A issue was used to reduce the level of debt required under the refinancing.

In fiscal year 2011, WWF anticipates the write-off of unamortized bond issuance costs related to the original Series A issue of approximately \$775,000. The costs associated with the refinancing will be amortized over the term of the bonds using the straight-line method, which approximates the effective interest method.

## Supplemental Material

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World Wildlife Fund, Inc.

Schedule of Functional Expenses

<i>Year ended June 30, 2010</i>	U.S. and Developed Countries	International Programs	G&A Program Management	Total Conservation Field and Policy Programs	Public Education	Total Program Expenses	Finance and Administration	Fundraising	Total Supporting Services Expenses	2010 Total Operating Expenses	2009 Total Operating Expenses
Project grants and contracts	\$ 1,165,991	\$ 62,215,687	\$ 58,125	\$ 63,439,803	\$ 1,046,407	\$ 64,486,210	\$ 223,073	\$ 996,866	\$ 1,219,939	\$ 65,706,149	\$ 65,254,759
Salaries and benefits	1,204,805	34,730,382	2,180,702	38,115,889	4,313,933	42,429,822	6,219,268	6,729,927	12,949,195	55,379,017	56,140,691
In-kind contributions	-	6,630,220	153,847	6,784,067	39,659,030	46,443,097	160,730	212,380	373,110	46,816,207	41,871,435
Printing and photocopying	14,543	795,057	7,194	816,794	4,652,495	5,469,289	2,237	7,522,233	7,524,470	12,993,759	12,881,287
Office supplies, postage, and shipping	93,333	1,062,750	14,141	1,170,224	3,199,556	4,369,780	41,277	5,135,692	5,176,969	9,546,749	9,088,500
Overhead	149,012	6,046,440	-	6,195,452	925,430	7,120,882	-	1,409,070	1,409,070	8,529,952	7,516,320
Staff travel	63,485	4,342,264	148,786	4,554,535	108,338	4,662,873	185,247	271,439	456,686	5,119,559	5,381,499
Other	28,789	1,382,383	103,475	1,514,647	928,674	2,443,321	889,768	1,323,929	2,213,697	4,657,018	5,345,976
Field office rent, vehicles, and equipment	94,418	1,791,595	50	1,886,063	14,590	1,900,653	1,034,855	54,224	1,089,079	2,989,732	3,467,121
Professional fees and contracts	11,847	1,111,301	25,442	1,148,590	652,893	1,801,483	720,172	1,025,511	1,745,683	3,547,166	3,428,436
Audio visual	1,828	51,795	-	53,623	621,142	674,765	-	904,902	904,902	1,579,667	3,152,897
Premiums	53	11,727	755	12,535	778,561	791,096	635	1,214,130	1,214,765	2,005,861	2,657,218
Conferences and meetings	31,312	2,235,961	25,652	2,292,925	13,512	2,306,437	111,051	7,845	118,896	2,425,333	2,064,628
Telephone	25,756	957,025	12,967	995,748	34,405	1,030,153	262,756	41,438	304,194	1,334,347	1,339,860
Mailing list rental	-	-	-	-	401,334	401,334	-	622,029	622,029	1,023,363	872,730
Computer services	2,163	247,722	7,945	257,830	181,150	438,980	50,065	117,545	167,610	606,590	799,949
	\$ 2,887,335	\$ 123,612,309	\$ 2,739,081	\$ 129,238,725	\$ 57,531,450	\$ 186,770,175	\$ 9,901,134	\$ 27,589,160	\$ 37,490,294	\$ 224,260,469	\$ 221,263,306