

## Sectoral Definitions for The 3% Solution

Sector	Description
<b>Energy</b>	Petroleum and coal products manufacturing Oil and gas extraction, Coal mining, NG Pipelines
<b>Materials</b>	Metal ore mining, nonmetallic mineral mining and quarrying Basic chemical, resin, synthetic fiber, pesticide, fertilize manufacturing Glass and glass product manufacturing Cement and concrete product manufacturing Iron and steel mills and ferroalloy manufacturing Alumina and aluminum production and processing Pulp, paper, and paperboard mills
<b>Industrials</b>	Forging, stamping, structural metals, tools and hardware manufacturing Agricultural, construction, industrial, HVAC, engine and turbines, general purpose machinery Lighting, household appliances, electrical equipment Sawmills, plywood and engineered wood product manufacturing Plastic and rubber product manufacturing Balance of manufacturing except Pharmaceutical manufacturing (in Health Care) and Beverage and Tobacco (in Consumer Staples) Commercial, industrial and residential construction Wholesale trade Electronic, precision equipment, commercial and industrial machinery repair and maintenance
<b>Commercial &amp; Professional</b>	Legal, accounting, architecture, research, management services
<b>Transport</b>	Airlines and air freight Rail freight Domestic and international shipping Truck freight, couriers, ground passenger transport Transportation infrastructure, support activities
<b>Consumer Discretionary</b>	Warehousing, media, food services, travel, sports, leisure, religious, social Motor vehicles, aerospace, rail and ship building Retail trade
<b>Consumer Staples</b>	Crop, animal, food and dairy production Food and dairy production Beverage and tobacco production
<b>Health Care</b>	Health care offices, hospitals, laboratories Pharmaceutical manufacturing
<b>Financials</b>	Banks, brokerages, insurance, funds, securities and monetary authorities
<b>Information Technology</b>	Computer, communications, semiconductor, electronics and memory manufacturing Software, data processing, hosting services
<b>Telecommunications Services</b>	Telecommunication services
<b>Utilities</b>	Electric power generation, transmission, distribution Natural gas distribution, water, sewage